	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	31,999.16	\$50,626.50	4	45,310.46	\$61,020.50	7	\$0.00	0.00%
A2a - Residential Coordinated Delivery	12,423.00	\$44,269.69	9	21,426.00	\$138,751.06	43	\$127,301.68	108.99%
A2b - Residential Conservation Services (RCS)	0.00	\$3,605.00	16	0.00	\$17,148.83	73	\$15,136.00	113.30%
A2c - Residential Retail	-37,336.47	\$33,412.00	8	-91,029.44	\$166,723.75	56	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$105.00	3	0.00	\$21,821.06	15	\$0.00	0.00%
Res Subtotal	7,085.69	\$132,018.19	40.00	-24,292.97	\$405,465.20	194	\$142,437.68	
Res % of Total	63.55%	98.97 %	90.91%	426.13%	70.48%	91.94%	53.74%	
B1a - Income Eligible Coordinated Delivery	1,416.00	\$685.10	2	15,944.08	\$169,123.69	15	\$52,714.14	320.83%
IE Subtotal	1,416.00	\$685.10	2.00	15,944.08	\$169,123.69	15	\$52,714.14	
IE % of Total	12.70%	0.51%	4.55%	-279.68%	29.40%	7.11%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	2,648.00	\$689.50	2	2,648.00	\$689.50	2	\$69,903.29	0.99%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Subtotal	2,648.00	\$689.50	2.00	2,648.00	\$689.50	2	\$69,903.29	
C&I % of Total	23.75%	0.52%	4.55%	-46.45%	0.12%	0.95%	26.37%	
Total	11,149.69	\$133,392.79	44	-5,700.89	\$575,278.39	211	\$265,055.10	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.